



OFFICE EXTENSION ENABLES BUSINESS GROWTH FOR LEADING STRUCTURAL STEEL BUSINESS



The challenge:

Malcolm Hammond, owner-operator of MJH Engineering, knows all too well the importance of growing his team to manage new areas of the business. Expanding from one employee in 1982 to 100 today has helped the business maintain its position as the leading steel fabricator and erector in New Zealand.

Malcolm says that while the business has a clear plan in place, often diversification can come out of left field and he has had to expand his team, and office space, quickly in order to seize market opportunities.

The solution:

Keen on keeping operations on-site and expanding office facilities without delay – Malcolm's tactic was to consider temporary building options.

"Portacom Building Solutions was my top choice," says Malcolm. "These guys are known in the building industry as leaders in their field."

"It was all but a few weeks from the time I made the call to the time two new temporary buildings, complete with fixtures and fittings, were delivered and set-up."

The result:

MJH Engineering is firing on all cylinders. Its new office extension has allowed the business to continue adapting its operations to meet client demand.

"We would have lost valuable business if we had waited for a permanent build. And moving to another site would have caused far too much disruption and cost us a lot more financially."

With business expanding at a phenomenal rate, Malcolm has since purchased eight more temporary buildings. He says they are used as further office space, as well as at client sites, where a project may be underway.

"On client sites, the buildings provide staff and contractors with an ideal space to complete work and take breaks - the heat pump/insulation combo during the colder winter months is especially popular."

"From a business point of view it also works well. The modular, portable nature of the buildings means I can move them around to meet changing business needs – I'm finding it delivers a great return on investment."

Malcolm finishes by praising the services of Portacom Building Solutions, who he says has always been accommodating.

"We can move the buildings about to meet changing requirements. I'm finding it delivers a great return on investment and is proving to be a successful business tactic in my industry."

- Malcolm Hammond, Owner-Operator, MJH Engineering

FAST FACTS

Project Name:

Office expansion

Client Name:

MJH Engineering

Industry:

Engineering

Size:

12m x 4.8, 6m x 3m, 9.6m x 3m

Year:

2005 – 2014

Location:

Wellington

